

**1.0 Call to Order:** 1930 hours

**2.0 Adoption of Agenda:** passed

**3.0 Acceptance of April Minutes:** passed

**4.0 Indoor Report (David):** Last indoor meeting handled 4 action items:

1. Intern Position: a grant is available to hire two interns. Deb sent in the application.

**Action Item:** watch for response to this application

2. Fundraising: Charlene is leading this.
3. Public Engagement: Mark Piovesana is handling this. Pasi said Kelly said the city can inform the citizens about sliding hill relocation through its "Get Involved" website. They can link to our website as well. The need for public engagement is limited as the decision by council has been made. Pasi says we have less to do than originally planned.
4. Town Hall: Will be held over 3 days led by Deb, Mark P and Marsha. A mass email will follow asking members if they support the indoor project at the proposed location.

**Action Item:** bring to Indoor Committee the following:

**Funding:** Mark F talked to Jeff O'Brien at FEDNOR. Jeff told Mark the 500k grant must be fully spent by March 31, 2023. There wasn't much flexibility for extensions. However, FEDNOR can frontload their dollars and cover the 1<sup>st</sup> stage for example, if money needed before March 31, 2023.

Deb asked if we should contact FEDNOR first. Pasi said yes and we must let them know when we'll get our first invoices from our vendors. The engineering design and building permit will be first. Pasi estimates 200k. The remaining 300k would go to the berm work.

**Action Item:** Deb will talk to Mark and see who the contact person at FEDNOR is.

### **5.0 Fundraising Report (Deb):**

Deb reminded us we have been delayed by waiting for the land to be allocated. She introduced the plan. We will also run "24 Hours of Tennis" to raise money. Our Platinum membership for 15k is deemed a tax donation. Our Tennis Canada grant for 200k is looking good. We will get 300k back from HST. We were told by the city we need a million in the bank. Pay Ahead Fees are also an option for members. Frank asked if court sponsors get a Platinum membership. Deb said no. Frank asked why there is a limit on Platinum memberships. John said we shouldn't be turning money away by limiting Platinum memberships and court sponsors should get a Platinum membership. When members book courts they'll use the sponsor's name to book a court.

John wanted to make a motion that The Board make a recommendation to the Indoor Committee that there be no limits on Platinum memberships. Mark F said the fundraising committee should come back to the Board and make that recommendation.

**Action Item:** Deb will bring this unlimited Platinum memberships idea back to the Indoor Committee.

Deb clarified that a straight donation will go to Tennis Canada and you will get a receipt. Pay ahead fees don't qualify for the receipt. Tennis Canada keeps 3%.

## 6.0 City of Thunder Bay Update (Paul):

1. Court resurfacing tender to be presented to city council June 6. Assuming approval will be awarded later that week. Lowest bidder needs 40 days after awarded before can start and needs 24 days to complete. Earliest can start is July 4, which takes us to July 28. Paul had a question: Would you prefer it take place in August? Deb said we should postpone until after the Mid Canada.

**Action Item:** Mark F will notify Brendan to work with Paul on timing of resurfacing.

2. Court lights: Engineer and electrician are lined up to do the work.

Pasi said the city is covering the extra cost of the tendering.

## 7.0 Head Pro's Report (Brendan):

We have a new laptop. Tbaytel will fix our wifi.

**Action Item:** Pasi knows a VP and will contact him/her to rectify our wifi issues.

## 8.0 Fundraising Opportunities (Mark F):

We missed a grant for 3.2k so must be vigilant on these.

### 9.0 Private lessons:

Should lessons be paid online, or can instructors take cash? Gianni said pros at golf courses accept cash or any payment. Deb said coaches are private contractors and can collect their own fees and are responsible to report to Revenue Canada. Pepe said at restaurants it's up to the server to declare tips and the restaurants aren't liable for nonpayment of tax. Frank asked if we need a motion to change the regulations. Second, do subcontractors need specific credentials? Third, how do we deal with liability if someone gets injured? Mark said if paid through website we can police it for liability better than cash. Pepe said the booking system can track who's teaching. Pepe says we must see if coaches and students are covered, and he agrees with a nominal fee being paid to the club by instructors to cover balls. Deb will investigate getting a private contractor's contract drawn up.

**Action Item:** Deb will investigate getting a private contractor's contract drawn up for instructors.

Mark F said the Constitution would allow Executive members to teach as private contractors. Nick said we shouldn't charge employees the fee. Jason said it's hard to police coaching as they may hide the fact it's a lesson. Gianni said nonemployees should pay more.

**Action Item:** We'll continue to discuss this issue further. Pepe and Mark will reach out to their contacts on this.

### 10.0 In camera

**11.0 Adjournment: 2113 hours**

**Executive Attendees:** Deb, Sheila, Frank, Gianni, Jason, Jeff, John, Mark, Nick, Pasi, Pepe,  
**Regrets:** George

